

Donald R. Smock
Owner/Broker

January 25th 2011

RE: NANCY WHITE

To whom it may concern:

I am Nancy White's Broker at Windermere/Coeur d' Alene Realty and have had the privilege of working with Nancy for nearly four years. In this time I have observed Nancy conducting her business, serving others, and solving problems involving many different and often difficult situations. Without exception, Nancy has conducted her relationships and business dealings in an open and honest manner.

Based upon my experience with Nancy, I can recommend her to you as a reliable, capable, honest and truthful person. Everyone has the potential of making an honest mistake in judgment. For a sincerely honest person like Nancy, an event like that, while regrettable, would provide a serious opportunity to grow and recommit to the minimum standard of honesty in all dealings. I know Nancy White to be such a person and I know that as a Mother, Friend, Realtor, and Community Volunteer, Nancy is someone to be respected, even admired.

Please accept my recommendation of Nancy White and please contact me if additional information is required. 208 664-9221

Respectfully,



Donald R. Smock, President and Broker

Windermere/Coeur d' Alene Realty, Inc

